

## GERMANY - PARTNER COUNTRY SESSION

Event: Invest Karnataka 2016

Date: 4<sup>th</sup> February 2016 (Day-2)

Time : 11:00 AM to 12:30 PM

Location: Hall- 1, Bangalore Palace, Bengaluru.

Representation of Government of Karnataka: Sri. Ritwik Pandey,  
Commissioner for Commercial Tax.

Time	Subject	Speakers
11:00 AM	Welcome Address	Mrs. Audrey Dsouza, Regional Director Indo-German Chamber of Commerce
11:10 AM	German Investment in Karnataka	Mr. Hubert Reilard, President, IGCC
11:20 AM	Destination Germany	Mr. Joern Rohde, Consul General of Germany
11:35 AM	Karnataka & Bavaria - Partners for Growth	Mr. John Kottayil, Executive Director, State of Bavaria Office, Invest in Bavaria
11.50 AM	“R&D Ecosystem in Karnataka: Fostering Innovation and Growth”	Mrs. Anandi Iyer, Director, Fraunhofer office India
12:05 PM	Vocational Training in India based on the German system of dual training	Mr. Volker Schmid, Head, Asia Pacific, Festo Didactic SE and Mr. Harish Nachnani, National Sales Manager, Festo Didactic India
12:20 PM	Summing up & Vote of Thanks	
12.30 PM	End of Programme	

### Audrey Dsouza

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Audrey Dsouza is the Regional Director of the Indo-German Chamber of Commerce (IGCC), Bangalore, responsible for activities in Karnataka & Kerala. She is also the Director of the Indo-German Training Centre, Bangalore.

The Indo-German Chamber of Commerce is a bi-national Chamber with the main objective of promoting Indo-German trade and Business Relations.

Audrey Dsouza completed her post graduate degree, Master of Science (Mathematics) from the Bangalore University. She has worked at the IGCC for the past 3 decades.

She is the current President of Women Entrepreneurs Chambers & Association Network called Wecan, which is an Organisation to promote the cause of women entrepreneurs in India.

Curriculum vitae **Name Jörn Rohde**, born on 16 January 1959 in Bern, Switzerland Married with Sonia Lapointe, four children 1979 High school exam 1979-1981 German Navy 1981-1986 Studies of Economics, Politics, Modern History at Freiburg University/Germany and Trent University/Canada (1983/84), M.A. at Freiburg University 1986-1987 College of Europe Bruges/Belgium; Diploma in Advanced European Studies 1988-1990 Diplomatic Academy at Auswärtiges Amt 1990-1991 South Asia Desk, Foreign Ministry 1991-1993 Cultural Attaché, German Embassy Jakarta 1993-1996 National Expert, European Commission, DG I A, Brussels 1996-1999 Foreign Ministry Bonn, Council of Europe/EU desk officer, 1999-2001 German Consulate General Osaka/Japan, Deputy Consul General 2001-2002 Secondment to the Bundestag (German Parliament) 2002-2006 Foreign Ministry Berlin, deputy head of unit for Cabinet and Parliamentary Affairs 3/2006-6/2006 Senior Advisor with Forum of Federations, Ottawa 2006- 2009 Deputy Head of Mission, German Embassy Ottawa 2009-2013 Foreign Ministry Berlin, Head of East Asia Division 2013 - Consul General, German Consulate General Bangalore,India.

Mr. Volker SCHMID



Mr. Volker Schmid, having a graduate engineering degree in Mechatronics and Automation Engineering from Esslingen University, Germany, with post graduate studies and living experiences in Singapore and Asia during the past seventeen years, is currently holding the position of the Head of Asia and Pacific for the company of Festo Didactic SE, being the educational arm of Festo. During the past thirteen years, Mr. Schmid has been developing the educational market for Festo Didactic in Asia, Middle East and some parts of Africa, supported by various publications in the fields of curricula design, holistic approaches of training and excellence centres as well as others.



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**Hubert Reilard**

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**1995 to date**

Managing Director

EFD Induction Private Limited, Bangalore, India

**Other professional activities**

President of Indo-German Chamber of Commerce

Speaker - German Business Group, Bangalore, India

Member - American Society of Metals

**1989 - 1994**

Managing Director

ALBA Computeranwendungen und Messtechnik GmbH

Munich, Germany

**1985 - 1989**

Project Manager for Data Acquisition Systems

Kayser Threde GmbH

Munich, Germany

**1984-1985, 1978-1982**

Design and Test of High Frequency Measuring Equipment, Test Laboratory

Spinner GmbH

Munich, Germany

**1973- 1977**

Prototype Manufacturing and Testing

Frako GmbH

Teningen, Germany

**1971 - 1973**

Production of Test Equipment for Experiments

Faculty for Physics

University of Freiburg, Germany

**Education**

**1959- 1967**

Primary Education  
Freiburg, Germany

**1967-1968**

Technical school for Radio- and Television Technology  
Freiburg, Germany

**1968 - 1971**

Dual education, completed as Technician for Electronics  
Hellige GmbH, Freiburg, Germany  
Technical Vocational College, Freiburg, Germany

**1982 - 1984**

Engineer, Electronics and Data processing  
State certified College for electro-technical and electronic Engineering  
Munich, Germany

**Other Certifications**

Trainer license for German system of dual education

**Personal Details**

Nationality : German  
Date of birth : 01 January 1952  
Marital Status : Married with Rasheda Sulthan Reilard, 1 Son.

Profile **Ms. Anandi Iyer** Director, Fraunhofer Office India Anandi Iyer heads the Fraunhofer Gesellschaft, India Office and is a Special Advisor to the Federal Ministry of Education and Research Govt. of Germany (BMBF). As part of the Fraunhofer activities, she has prepared the Strategy of Fraunhofer entry to India, acquired projects of nearly 4 Million Euros in a record 3 and a half years and established a strong network of research partners and industry clients who are of the top 50 of the Indian Industry. As Representative of the Federal Ministry of Education and Research, Govt. of Germany, she has coordinated the Research Marketing Campaign 2009- 2011 and the Science and Technology participation in the Initiative: Germany and India Infinite Opportunities- 2011- 2013. Ms. Iyer supports and advises the BMBF on strategic issues related to the IndoGerman Science and Technology initiatives, participates in the Jury for project evaluation and also supports contact management to Indian authorities. She is also a member of the Indo German expert Group on Green and Inclusive Economy, set up by the Federal Ministry of Environment, Govt. of Germany. As Deputy Head of the German Agency for Technology Cooperation (1995- 2002), Ms. Iyer broke through the glass ceiling being the first Indian to assume this post. She was responsible for the strategic partnership with Institutions, managing a budget of nearly Euros 50 Million for deployment in India.

She has more than 20 years of professional experience in middle and top management, spanning a wide spectrum of journalism, development cooperation, technology partnership and corporate relations, most of which has been in the Indo European corridor. Mrs. Iyer is the Chairperson of the European Business Group (EBG, Bangalore Chapter) and a National Council member of the Country Council of the EBG. She is also Member of the Indo German Expert Group on Green economy, set up by the Federal Ministry of Environment, Govt. of Germany. Ms. Iyer is an MBA from Strathclyde Graduate Business School, UK specializing in Strategy and Business Communication, and has Masters in German Language. She is trained in intercultural moderation techniques and change management. She writes in the national and international media on subjects of business interest. Ms Iyer has won awards on leadership and excellence, including the Outstanding Woman Achiever Award 2013 by ISBR School of Management and Public Relations Council of India. Ms. Iyer possesses excellent communications skills, is an excellent orator and speaks many Indian languages as well as English and German fluently.

#### Invest In Karnataka 2016 - Delegates List of Germany

Sl N	First Name	Designation	Organisation
1	Mr. Hubert Reilard	Managing Director	EFD Induction Pvt. Ltd.
2	Mr. Joern Rohde	Consul General	Consulate General of Germany
3	Mr. John Kottayil	Executive Director	Invest In Bavaria
4	Ms. Anandi Iyer	Director	Fraunhofer
5	Mr. Volker Schmid	Head Asia Pacific	Festo
6	Mr. Harish Nachnani	Head India	Festo
7	Mr. Dilipkumar Khandelwal	Managing Director	SAP
8	Mr. Thomas Fuhrmann	Managing Director	Tuev Rheinland
9	Mr. Marc Jarrault	Managing Director	Lapp India
10	Mr. Nikhil Aggrawal	Managing Director	Nagel Machines (I) Pvt. Ltd.
11	Mrs. Audrey Dsouza	Regional Director	Indo-German Chamber of Commerce